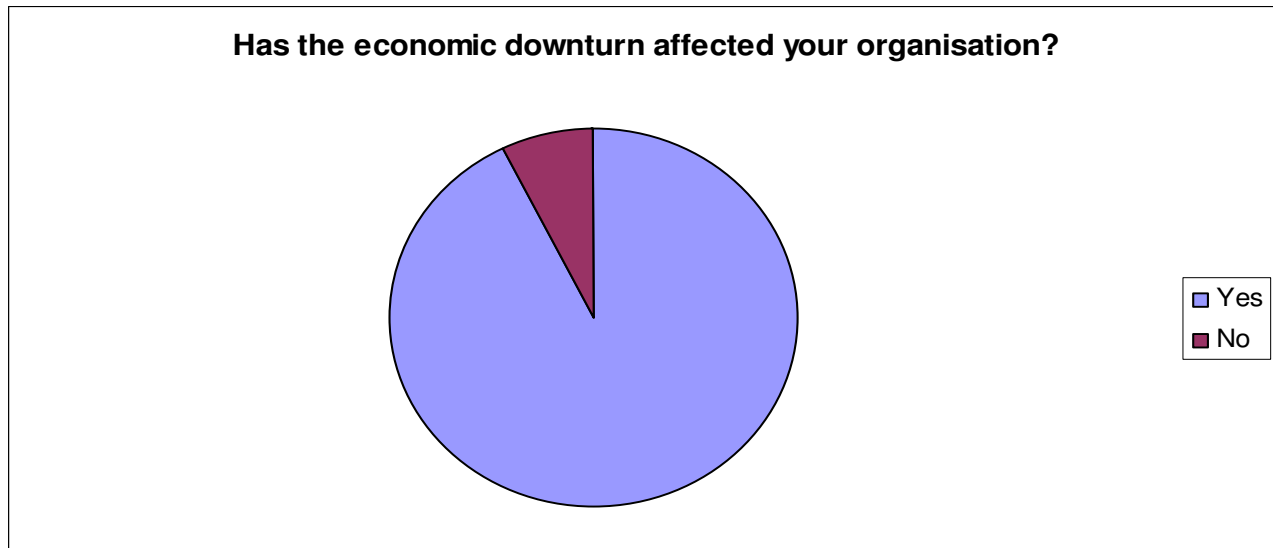


Clinks Members in the Economic Downturn ::: March 2009

1. Has the economic downturn affected your organisation?		Percent
Yes		93%
No		7%



2. Let us know how your income has been affected (tick all that apply)			
	Earned income	Grant income	Public Fundraising
Have any of the following decreased in the last year?	50%	88%	63%
Do you expect any of the following to decrease in the next financial year?	50%	90%	50%

3. Please answer "yes" or "no" to the following...		
	Yes	No
Are you finding you need to spend more time on fundraising?	100%	0%
Have you had to use your reserves to compensate for any decrease in income?	78%	22%
Do you think you may need to use any of your reserves in the next financial year?	100%	0%

4. Are you planning to apply for any of the additional funding made available by the government's 'Real Help for Communities: Volunteers, Charities and Social Enterprises'?

	Percent
Yes	73%
No	27%

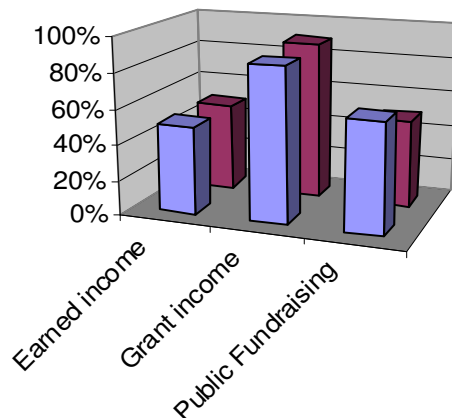
If yes, how could Clinks support you?

- Advice on the best approach in application writing.
- To campaign on behalf of the voluntary sector as a whole.

5. Has the number of people seeking your services increased?

	Percent
Yes	75%
No	25%

How has your income been affected?



■ Have any of the following decreased in the last year?

■ Do you expect any of the following to decrease in the next financial year?

6. Have the needs of those seeking your services changed?

	Percent
Yes	33%
No	67%

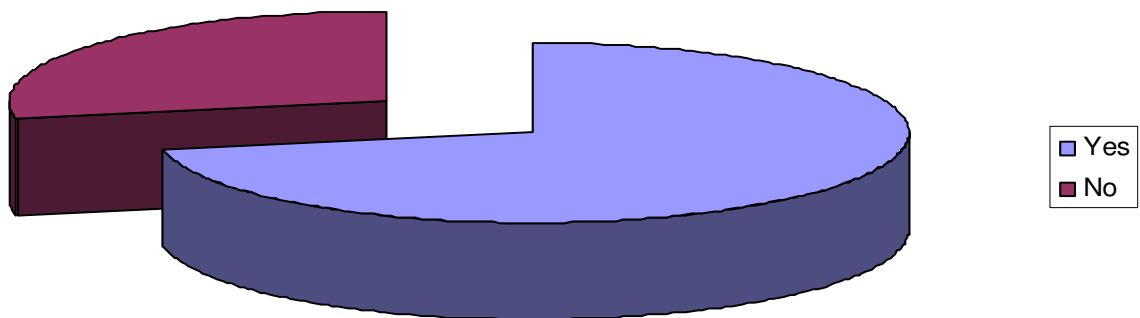
Answers...

- Money is very tight now and many struggle to cope with the rising cost of living - food purchase is the first cost to be cut, many don't eat for 24hrs or more at any one time
- Employment issues - more difficult to secure employment for ex-offenders
- There is more higher risk applicants
- More desperate need

7. Are your services being affected in other ways? e.g. harder to find work placements for ex-offenders. Please specify...

- training places and jobs are always harder to find for offenders/ex offenders as unemployment rises their chances fall dramatically
- Increasingly difficult to get offenders into work. Most of the jobs in the sectors they normally go into have dried up with few companies recruiting
- work placements for ex-offenders
- Harder to engage with employers on behalf of ex offenders as employers are trying to stay afloat and ride out recession. No recruitment for foreseeable future.
- Expectations from Supporting People is to reduce current provision in order to balance their deficit and to develop service for other clients.
- Work placements and move on accommodation

Are you planning to apply for the Government's 'Real Help for Communities' £42.5m fund?



8. Have you done any planning on how your organisation will address the impact of the recession ?

	Percent
Yes	69%
No	0%
Intend to in next 6 months	31%

Answers...

- we developed a 3 year business plan based on developing and expanding across the region based upon PPO numbers and need. But one contract has not been renewed due to an oversight on the contractors behalf and now we may not survive past May/ June
- Working group of trustees/senior staff produced breakeven budget despite 30% fall in budgeted income
- Engaging with employers to encourage them to take on offenders when an upturn comes
- Joint Employer/Provider event
- We are clear the financial crisis will produce a higher demand for our services. Our strategy aims to place the organisation in a strong position to respond to any new business opportunity.
- Reduced number of beds on offer by 50%
- We have diversified into more work in the community rather than in prisons. Despite an exemplary track record of service delivery to juvenile and young adult male offenders, we, in line with our sister voluntary agencies in prisons, are being hit harde
- We will restructure the organisation: we plan (though have not yet received board approval) for job cuts and a pay freeze
- We have mailed many more grant applications than we would normally do at this time of the year. We have also explored many more government grant schemes than ever before in the drive to replace our traditional funding from grant making trusts.
- We will formulate a 'plan B' in case we cannot secure funding to meet core costs. This may involve reduction of key activities and services.

9. What support, from Clinks and others, would help you to manage the affects of the economic downturn? (please state n/a if not applicable)

- short term funding opportunities that bridge the (all too often) gaps between Talks, agreements and contracts with statutory organisations and funders.
- Additional support with funding applications as we are seeing more and more applications turned down due to reduction in funding available.
- Information on new business opportunities and assistance in bidding for extra funding
- Sources of funding
- By campaigning on behalf of all voluntary agencies who MUST have been hit by these cuts. If they haven't, they will be next year when the next 3% prison budget cuts will kick in.
- Advocacy with NOMS